

# If you're short, maybe your paycheck is too

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If your height screams "Mini Me" instead of "He-Man," that could help explain the size of your paycheck.

It's a fact: Short people can expect to be shortchanged in their pay compared to their

taller counterparts, a University of Florida study suggests.

That's a difference of about \$789 an inch, according to Timothy Judge, the management professor who co-authored the study.

So a salesman who stands 6 feet tall can expect to earn \$5,525 more a year than if he were 5-foot-5. The study

suggests height is a greater determinant of salary than gender.

With that higher paycheck comes status and respect. "The effect is not trivial," said Judge, who analyzed four large-scale studies that followed thousands from childhood to adulthood in the United States and

Britain. "We tend to think of leaders as tall people."

As for short people: Descriptions noted in the study range from arrogant to Napoleonic — not the sort of "compliments" that will pump up a performance review.

Maybe that explains why your Smurf of a boss has been so crabby lately.

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